

District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 727/ 774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 21, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid # 10-070-DR: USDA Commodity Fruit Processing

Food and Nutrition Services Additional Fruit Products

Horizon Foods

AdvancePierre Foods (formerly known as Pierre Foods)

Tabachnick Foods

United Commodity Group

On March 16, 2009, official action was taken to award the above-referenced bid to Horizon Foods, Pierre Foods, Tabachnick Foods, and United Commodity Group and renewed for the second year on December 7, 2010 for term dates of July 1, 2011 through June 30, 2012.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Horizon Foods has submitted pricing for four (4) new items: (1) Fruit Turnover, Apple, 3.0 ounce, (2) Fruit Turnover, Apple, 2.0 ounce, (3) Fruit Turnover, Cherry, 3.0 ounces, and (4) Fruit Turnover, Cherry, 2.0 ounce. AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advance Food Company and Pierre Foods), has submitted pricing for one (1) new item: Mixed Fruit Cup, Frozen, 4 ounce. Tabachnick Foods has submitted pricing for two (2) new items: (1) Cherry Ice Cups, 6 ounce, and (2) Berry Ice Cups, 6 ounce, and United Commodity Group has submitted pricing for two (2) new products: Applesauce Cups, Tropical Flavored, Shelf-Stable, 4 ounce, and Applesauce Cups, Lemonade Flavored, Shelf-Stable, 4 ounce, all items using various USDA Fruits.

Attached you will find the fee for service price information for the new fruit products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$90,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Fruit Processing bid for the remainder of the 2010-2011 school year and the 2011-2012 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Date/Time: December 15, 2010 09:20:00



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Food and Nutrition Services Julie Hedine, Supervisor

813/794-2435 727/774-2435 352/524-2435 Fax: 813/794-2118 TDD: 813/794-2484 jhedine@pasco.k12.fl.us MEMORANDUM FNS-052-11

December 6, 2010

TO:

Gail Fowler, Buyer

FROM:

Julie Hedine, Supervisor, Food and Nutrition Services

Richard Kurtz, Director, Food, Nutrition and Distribution Services

SUBJECT:

USDA Commodity Fruit Processing Bid Additions and Update

The USDA Commodity Fruit Processing Bid #10-070-DR was awarded to Horizon Foods, Pierre Foods, Tabachnick Foods and United Commodity Group on March 16, 2010. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Horizon Foods, Pierre Foods, Tabachnick Foods and United Commodity Group have submitted pricing for new products using various USDA fruits. Attached you will find the fee for service and net off invoice price information for the USDA fruit products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

In addition, Pierre Foods has merged with Advance Food Company to operate as AdvancePierre Foods. The attached letter indicates all bids from the previous companies will be honored and executed by AdvancePierre Foods.

Estimated annual purchases are not anticipated to change the total bid award of \$90,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Fruit Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

USDA Commodity Fruit Processing Bid #10-070-DR

Curt Connor

Fruit Turnover, Apple, 3.0 oz: Fully cooked, whole grain, lightly glazed, with apple filling, not to exceed 30% calories from fat, individually wrapped, thaw and serve, 3.0 oz ± to equal 1.6 bread servings and 3/8 cup fruit. USDA Commodity Used: Pounds DF / Case Net (NOI) Price / Case Net (NOI) Price / Portion Total Price / Case Without USDA Commodity Used: Brand Commercial Code # 3201-94 3201-94 3201-94 3201-94 3201-94 3201-94 3201-96	otlon Rs	enured information	Required information to completed by bidder.
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Commercial Code # 3401 Servings and 3/8 cup fruit. Commercial Code # South Servings and 3/8 cup fruit. Case Size Portion Size South Servings and 3/8 cup fruit. South Servings and 5/8 cup fruit.	urnover, Apple, 3.0 oz: Fully Di		3201-94
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apple filling, not to exceed 30% calories from fat, individually wrapped, thaw and serve, 2.0 oz ± to equal 1 bread serving and 1/4 cup fruit. Portion Size	ed whole grain, lightly glazed, with	Commodity Code #	2501-94
from fat, individually wrapped, thaw and serve, 2.0 oz ± to equal 1 bread serving and 1/4 cup fruit. Portions / Case Case Size Pounds DF / Case Pounds D	filling not to exceed 30% calories		2501-94
Serve, 2.0 oz ± to equal 1 bread serving and 1/4 cup fruit. Case Size	fat, individually wrapped, thaw and f	Portion Size	
and 1/4 cup fruit. Case Size Pounds DF / Case Pounds DF / Case Fee for Service / Case Net (NOI) Price / Case DF \$ Value / Case NOI Bid Price (Commodity Benchmark Price) / Case Net (NOI) Price / Portion Total Price / Portion Total Delivered Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case SQ 3 Fee for Service / Case Not (NOI) Price / Case Pounds DF \$ 23 Not (NOI) Price / Portion Fee for Service / Case SQ 3 Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case SQ 3 Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case SQ 3 Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case Not (NOI) Price / Portion Fee for Service / Case	e, 2.0 oz ± to equal 1 bread serving		120
Pounds DF / Case USDA Commodity Used: Fee for Service / Case Net (NOI) Price / Case DF \$ Value / Case NOI Bid Price (Commodity Benchmark Price) / Case Net (NOI) Price / Portion Total Price / Portion (Includes DF \$ Value) Distribution Cost / Portion Total Delivered Price / Portion For 1 Delivered Price / Portion Total Delivered Price / Portion For 2 Delivered Price / Portion For 3 Delivered Price / Portion	M cun fruit		1565
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Total Price / Portion (Includes DF \$ \$ at 9 \\ Value) Distribution Cost / Portion Total Delivered Price / Portion \$ \$ 21		Net (NOI) Price / Portion	4.193
Value) Distribution Cost / Portion Total Delivered Price / Portion \$ 21	·	Total Price / Portion (Includes DF	
Distribution Cost / Portion # 0 Total Delivered Price / Portion # 21		Value)	1 21 1
Total Delivered Price / Portion \$, 21		Distribution Cost / Portion	4.010
	:		\$.203
For comparison purposes only: Commercial Price / Case Without \$24.	comparison purposes only:	Commercial Price / Case Without	

Deleing good January	1, 2011 through June 30, 2011.
Litting Boog agricult	that a Calm Man-Calm

National Seks Mer-Schools

11-30-10

Signature / Title

Horizon Snack Foods

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Pasco County Schools New Item Bid Addition Request

USDA Commodity Fruit Processing Bid #10-070-DR

4 COMMOGRA		lequired Information to be
Hesch Andrews Control of the Control	100 1 50 10 10 10 10 10 10 10 10 10 10 10 10 10	ompleted by bidder.
		Horizon Snack Foods
cooked, whole grain, lightly glazed, with cherry filling, not to exceed 30% calories	3rand	3206-94
	Commodify Code #	3206-94
	Commercial Code #	302
a a summand 4 6 broad 1	Portion Size	30
servings and 3/8 cup fruit.	Portions / Case	15663
servings and 5/0 cup non-	Case Size	3.17
·	Pounds DF / Case	
USDA Commodity Used:	Fee for Service / Case	WA
USDA Commodity Const	Net (NOI) Price / Case	\$ 20,55
A SHEET OF	DF \$ Value / Case	\$1,97
	NOI Bid Price (Commodity	\$ 20.55
A365 Cherries	Benchmark Price) / Case	and the second s
17303	Net (NOI) Price / Portion	\$,257
	Total Price / Portion (Includes DF \$	\$.257
	Value)	
	Distribution Cost / Portion	\$ 20/57
	Total Delivered Price / Portion	4,2727
The state of the s	Commercial Price / Case Without	\$22. <u>20</u>
For comparison purposes only:		
	USDA Commodities	Horizon Snack Foods
Fruit Turnover, Cherry 2.0 02: Fully	Diana	2506-94
cooked whole grain, lightly glazed, with	Commodity Code #	2506-44
cherny filling, not to exceed 30% calones	Commercial Code #	30.5
from fat, individually wrapped, thaw and		
serve, 2.0 oz ± to equal 1 bread serving	Portions / Case	120
and 1/4 cup fruit.	Case Size	3.08
	Pounds DF / Case	3:00
USDA Commodity Used:	Fee for Service / Case	+ 4 7720
	Net (NOI) Price / Case	* ~ <u> </u>
120 Changes	DF \$ Value / Case	9 691
A365 Chemies	NOI Bid Price (Commodity	5 23. 20
	Benchmark Price) / Case	
	Net (NOI) Price / Portion	5.193
	Total Price / Portion (Includes DF	\$ 3,193
	Value)	
	Distribution Cost / Portion	\$,010
•	Total Delivered Price / Portion	9.203
	I Otal Delivero	
For comparison purposes only:	Commercial Price / Case Without	\$24.95

Pricing good January 1, 2011 through June 30, 2011.

Deficing Horizont Sales Nor-Schools

Signature / Title

Horizon Snack Foods

USDA Commodity Fruit Processing Bid #10-070-DR

tem lo.	Description	Required information	Required Information to be completed by bidder.
•	Mixed Fruit Cup, Frozen, 4 oz: Diced	Brand	Pierre
	pears in fruit juice, frozen, 4 oz	Commodity Code #	A1262
	individual cup with lid, thaw and serve,	Commercial Code #	N/A
	to equal 1/2 cup fruit.	Portion Size	4,00 oz
	1	Portions / Case	96
	ı	Case Size	24
	E-C-	Pounds DF / Case	23.53
	USDA Commodity Used:	Fee for Service / Case	· \$15.67
4	A470 Fruit Mix	Net (NOI) Price / Case	NIA
		DF \$ Value / Case	\$10.96
	NOI Bid Price (Commodity Benchmark Price) / Case	\$10.96	
		Net (NOI) Price / Portion	NIA
	Total Price / Portion (includes DF \$ Value)	\$0.1142	
		Distribution Cost / Portion	\$0.0131
		Total Delivered Price / Portion	\$0.1273
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	NA

Pricing good January 1, 2011 through June 30, 2011. Value Ourberk Commodety Rogram	12-6-10
Signature / Title	Date
AdvancePlerre Foods	



Michael S. Turley VP, Education Sales & Gov't Rel. 910 W. Park Avenue Enid, Oklahoma 73701 580.616.4172 \$80,616,4103 Fax mturley@advancepterre.com

November 4, 2010

On September 30, 2010, the companies formerly known as and doing business as "Advance Food Company" and "Pierre Foods" merged to form AdvancePierre Foods.

Any and all bids, contracts, etc. signed by the previous companies will be honored and executed by AdvancePierre Foods. Likewise, any future contracts will be executed as AdvancePierre Foods.

If you have any questions, please contact me directly at 580-616-4172.

Thank you very much.

Michael S. Turley

Vice President, Education Sales & Government Relations

FoodService/Schools Division

AdvancePierre Foods

Regarding Pasco County bids: Beef 09-094DR Pork 10-069-DR:

Fruit 10-070-DR

USDA Commodity Fruit Processing Bid #10-070-DR

tem No. Description	Required Information	Required information to be completed by bidder.
Cherry Ice Cups, 6 oz: Blended	Brand	Tabachnick
mixture of fruit juice and cherries,	Commodity Code #	99689
containing Whey Protein Isolate, frozen,	Commercial Code #	99689
6 oz individual cup to equal 3/4 cup fruit	Portion Size	6.0oz
serving.	Portions / Case	96
	Case Size	96/6.0oz
	Pounds DF / Case	51.86lb
USDA Commodity Used:	Fee for Service / Case	\$7.68
•	Net (NOI) Price / Case	· N/A
	DF \$ Value / Case	\$40.82
	Total Price (Includes DF \$ Value) / Case	\$48.50
	Net (NOI) Price / Portion	N/A
	Total Price / Portion (Includes DF \$ Value)	0.505208333
i i	Distribution Cost / Portion	\$0.0131
	Total Delivered Price / Portion	\$0.5183
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	
E S Black State	In	Tabachnick
Berry Ice Cups, 6 oz: Blended mixture of fruit juice and blackberry puree,	Brand	
containing Whey Protein Isolate, frozen,	Commodity Code #	99690
6 oz individual cup to equal 3/4 cup fruit	Commercial Code #	99690
serving.	Portion Size	6.0oz
	Portions / Case	96 96/3.0oz
	Case Size	
	Pounds DF / Case	51.86lb
USDA Commodity Used:	Fee for Service / Case	\$7.68
	Net (NOI) Price / Case	N/A
ì	DF \$ Value / Case Total Price (Includes DF \$ Value) /	\$40.82 \$48.50
	Net (NOI) Price / Portion	N/A
:	Total Price / Portion (Includes DF \$ Value)	0.505208333
	Distribution Cost / Portion	\$0.0131
	Total Delivered Price / Portion	\$0.5183
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	

]	USDA Commodities	
Pricing	good Japuagry 1, 2011 through June 30, 2011.	
M	ur Blade	12-6-10
Signatu	re / Title	Date
Tabach	nick	

USDA Commodity Fruit Processing Bid #10-070-DR

Henry Poscontiku		Regulies Information to the completed by british
Applesauce Cups, Tropical Flavored,	Brand	United Commodity
Shelf-Stable, 4 oz: Fully cooked	Commodity Code #	3590
smooth applesauce, with tropical fruit	Commercial Code #	88960
flavor, shelf stable, plastic cups with foil	Portion Size	4oz
lids, 4 oz ± cup to equal 1/2 cup fruit	Portions / Case	96
serving.	Case Size	96/4 fl oz
	Pounds DF / Case	A346; 23.5; A345; 28.6
USDA Commodity Used: A346, A345		\$19.65
GODA Colliniously Court is any	Net (NOI) Price / Case	N/A
	DF \$ Value / Case	\$6.70
	NOI Bid Price (Commodity	
	Benchmark Price) / Case	
	Net (NOI) Price / Portion	
	Total Price / Portion (Includes DF \$	\$0.2047
	Value)	
	Distribution Cost / Portion	\$0.0131
	Total Delivered Price / Portion	\$0.2178
rancompanion purpage, my	Commercial Price / Case Workout Pustos Cemnodifies	220
Applesauce Cups, Lemonade	Brand	United Commodity Group
Flavored, Shelf-Stable, 4 oz: Fully	Commodity Code #	3580
cooked smooth applesauce, with	Commercial Code #	88700
lemonade flavor, shelf stable, plastic	Portion Size	. 402
cups with foil lids, 4 oz ± cup to equal	Portions / Case	96
1/2 cup fruit serving.	Case Size	96/4 fl oz
	Pounds DF / Case	A346: 23.5; A345: 28.6
USDA Commodity Used: A346, A346		\$19.65
USDA Commodity Casa. Morelline	Net (NOI) Price / Case	N/A
,	DF \$ Value / Case	\$6.70
·	NOI Bid Price (Commodity	
	Benchmark Price) / Case	
	Net (NOI) Price / Portion	
. ,	Total Price / Portion (Includes DF	\$0.2047
	Value)	
	Distribution Cost / Portion	\$0.0131
	Total Delivered Price / Portion	\$0.2178
edi dominatistă dintreses anilai	Commelcial price (Cash (Mathoul)	\$2 6 03

Pricing good January 1, 2011 through June 30, 2011.

12/3/2010

Date

Signature / Title

United Commodity Group, Inc.