

District School Board of Pasco County

Bid Recommendation

Bid Title	Government Affairs Consulting		Number of Vendors Notified	408
Bid Number	05-098-AZ		Number of Bids Distributed	35
Date Solicited	February 4, 2005		Number of Vendors Responding	4
Date Opened	February 24, 2005		Number of Vendors Not Bidding	0
Date Board Presentation	March 15, 2005		Number of Vendors Bidding	4
Total Savings	\$51,600.00		Grand Total of Bid	\$26,400/year

Recommendation: Recommend acceptance of RFP from Prutsman & Stahl, P.A., per the attached RFP tabulation and interview scores tabulation, as having the highest average score and best RFP meeting written specifications.

Term of Contract: This is a three-year contract, renewable annually by mutual agreement of both parties, for a consultant to provide representation for the District on various issues before the Office of the Governor for the State of Florida, the Florida Legislature, and other agencies of the State. The aim is to ensure that State legislative and administrative actions are consistent with the views and interests of the District School Board.

Notations and Exceptions: The proposals were evaluated by committee members, with scores totaled and averaged to determine the final scoring. All four (4) firms were invited to interview with the committee on March 8, 2005, with scores having returned to "zero" for the interview sessions. The firms were again scored by the committee members after the interviews. It is the consensus of the committee that the services of Prutsman & Stahl be retained. Savings were calculated as the difference between the high and low bids, for a period of one (1) year.

Bids Evaluated By:

Kathleen Wolf, School Board Member
 Sandra Ramos, Assistant Superintendent for Curriculum & Instructional Services
 Ray Gadd, Administrative Assistant for Employee Benefits and Planning
 Chuck Rushe, Chief Finance Officer
 Superintendent Heather Fiorentino was a non-voting member of the committee.

Bids Prepared By:

Kendra Goodman, CPPB, Purchasing Agent
 Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent
 Date/Time: March 09, 2005 10:16:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

Date of Opening: February 24, 2005				
Proposal Title: Government Affairs Consultant	Barreto, Cunningham, May, Dudley & Maloy	Prutsman & Stahl, P.A.	Rodriguez Pina & Associates	Tew Cardenas LLP
RFP Number: 05-098-AZ	315 S. Calhoun St., Suite 300	PO Box 10448	300 Aragon Ave., Suite 360	215 S. Monroe St., Suite 702
	Tallahassee, FL 32301	Tallahassee, FL 32301-2448	Coral Gables, FL 33134	Tallahassee, FL 32301
BOARD MEETING MARCH 15, 2005				
Responses to specific questions	9.50	8.75	8.25	9.00
Documentation/reports	8.50	8.25	8.75	7.50
Balancing conflicting needs of clients	8.75	8.25	2.50	4.25
List of legislative issues	7.75	9.50	8.75	7.75
Overall impression of firm's qualifications	8.50	9.50	7.25	9.00
TOTAL:	43.00	44.25	35.50	37.50
AVERAGE:	8.60	8.85	7.10	7.50

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

Date of Opening: February 24, 2005				
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RFP Number: 05-098-AZ	315 S. Calhoun St., Suite 300	PO Box 10448	300 Aragon Ave., Suite 360	215 S. Monroe St., Suite 702
Scores determining interview candidates	Tallahassee, FL 32301	Tallahassee, FL 32301-2448	Coral Gables, FL 33134	Tallahassee, FL 32301
BOARD MEETING MARCH 15, 2005				
Directly relevant experience - School District	27.50	33.75	50.00	25.00
Directly relevant experience - General Government	21.25	24.75	25.25	21.75
Firm's history	14.50	15.25	17.50	14.50
References	50.00	50.00	46.00	50.00
Price	18.75	25.00	6.25	12.50
Pasco County connection	2.50	20.00	5.00	10.00
TOTAL:	134.50	168.75	150.00	133.75